American Funds

To get started you need to call their RIA service line at 800-421-5450. Let them know you are with HBW Advisory Services and would like to get an advisor number with them. Once you have your advisor number you will also have access to their website: americanfunds.com/F2direct. Most of the questions you will have can be answered there, including how to complete paperwork and any investment minimums that apply.

In broad brush we now have access to three different programs within American Funds:

1. F2 shares for many account types including IRA and Individual accounts

2. F2 shares for 529 accounts.

3. R5e and R6 share classes for workplace retirement plans such as 401Ks.

Several details here to try to keep in mind:

1. The F2 fee pull accounts have a single schedule across the entire firm: 1.25% on accounts up to 499,999 and 1.0% on accounts 500,000 or above. Note this is not tiered so that the first 499 pays and 1.25% and the rest at 1.0%. Once they hit the lower rate the entire balance is paid at the lower rate.
2. If moving accounts from the broker-dealer will be subject to the 2 year aging rule. We suggest determine the accounts opening date when submitting the account for approval.
3. The 529 and Retirement plan departments are separate from the Advisory F2 so you will have to learn to navigate among them. I've found so far that the people answering the main line don't mind sending you quickly to the right folks.
6. To manage your American Fund accounts you will want to register for DST Vision (free).

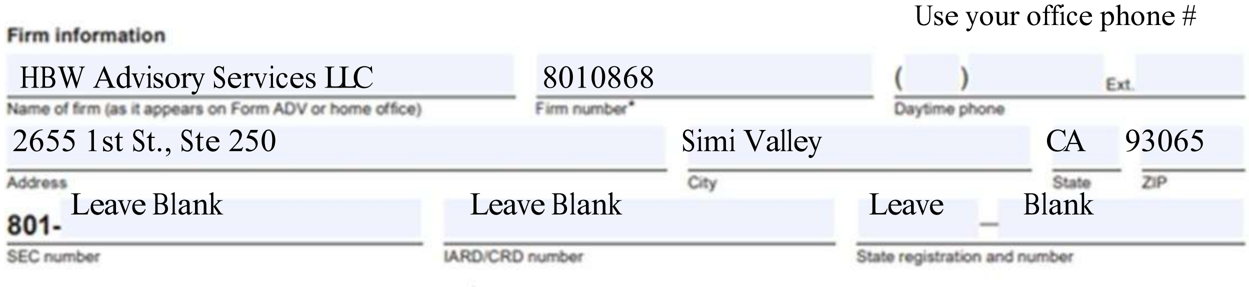
Steps for becoming the advisor on an existing American Funds and account and getting the account into DST Vision.

- Complete the Investment Advisor Representative (IAR) to Act as Agent form to add yourself as the new advisor on the existing American Funds accounts.
- Then complete the F-2 Share Conversion and Financial Professional/Fee Authorization form to convert those accounts to F-2 shares.
- Once that's processed, You'll be able to use one of account numbers to register for DST Vision access.

HBW Approval process for these accounts.

Submit American Funds paperwork, our HBW account information form, suitability form and contract for financial advice. Our acknowledgement forms will also be required if rolling over an employer plan or transferring/rolling over an IRA. On the contract for financial advice clients will initial the last section “Asset Management -Other Assets” and list 0% for the fee since we can’t charge a fee on these accounts. Once your submission is approved send the American Funs application to American Funds.

Completing Section 7 – Firm Information in American Funds Application (HBW compliance signs this section)



Use your office phone #

Firm information

HBW Advisory Services LLC — Name of firm (as it appears on Form ADV or home office)
8010868 — Firm number*
( ) Ext. — Daytime phone

2655 1st St., Ste 250 — Address
Simi Valley — City
CA — State
93065 — ZIP

801- Leave Blank — SEC number
Leave Blank — IARD/CRD number
Leave — Blank — State registration and number